Content Marketing and the Impact of Generative Al

ROSS SIMMONDS













FoundationInc.co

@TheCoolestCool Foundation Marketing

We've ALL Been Lied To...





Bubble Gum will not stay in your stomach for 7 years

You won't get arrested for driving with your cars dome light on...



Al Generated Content Will NEVER EVER EVER Drive

REAL Business Results...

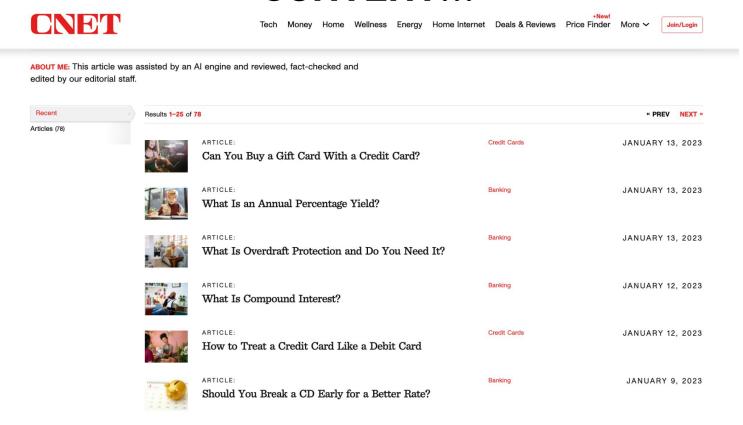
.

Beware!

Copy-pasting ChatGPT-generated content directly into your blogs can hurt your SEO and domain authority.

Source: Friend who is a content manager

CNET WROTE HUNDREDS OF PIECES WITH AI CONTENT...



ERRORS WERE MADE BY THE ROBOTS...

card types may also work well. Just check your card terms to make sure the purchase won't count as a cash advance.

Correction: An earlier version of this article was assisted by an Al engine, and it mischaracterized the use of a credit card to purchase gift cards or reload prepaid

cards. Those points were all corrected. This version has by a staff writer.

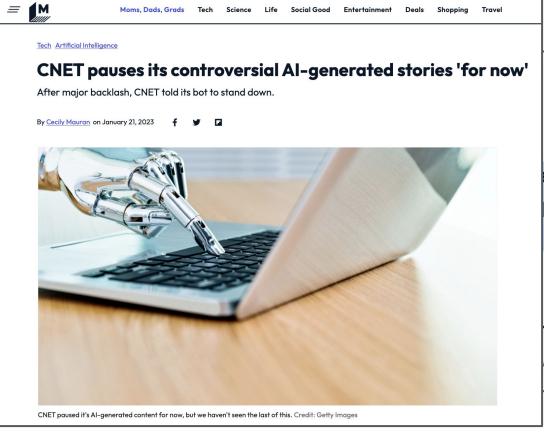
*All information about the Capital One SavorOne Cash been collected independently by CNET and has not be

RUMOR HAD IT... CNET SHUT IT ALL DOWN...

card types ma purchase won

Correction: An e mischaracterized cards. Those pol by a staff writer.

*All information a been collected in



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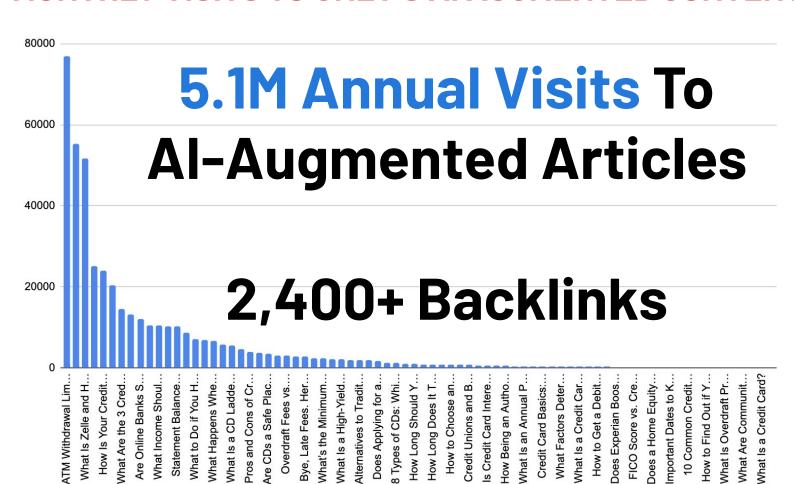
and it prepaid updated

rd has issuer.

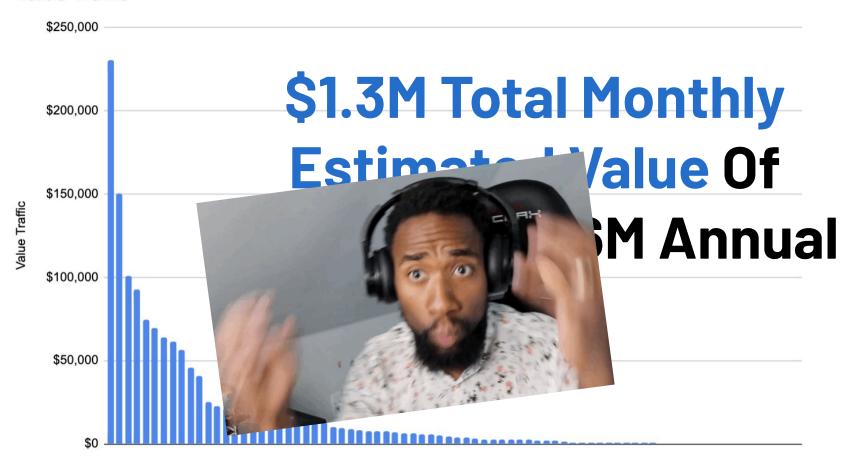


SHERLOCK HOMEBOY IS ON THE CASE

MONTHLY VISITS TO CNET'S AI AUGMENTED CONTENT



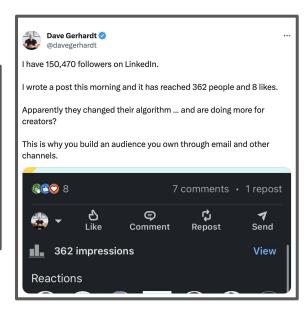
Value Traffic



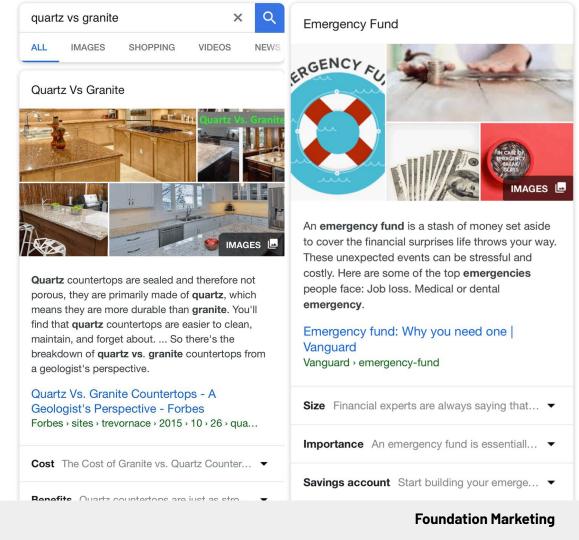
IT'S BECOMING MORE AND MORE CHALLENGING TO WIN AT THE GAME OF CONTENT





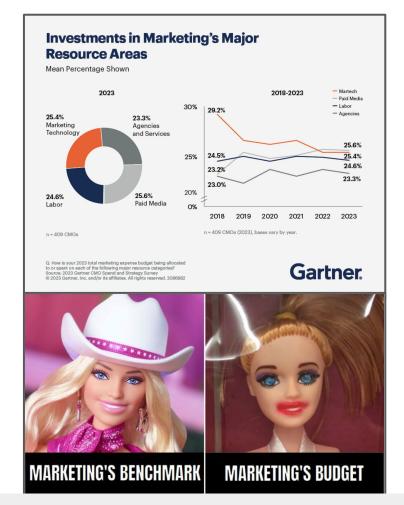


GOOGLE HAS BECOME A DESTINATION



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BUDGETS ARE GETTING CUT...



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THE INDUSTRY IS IN TURMOIL

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MARKETERS IN 2019



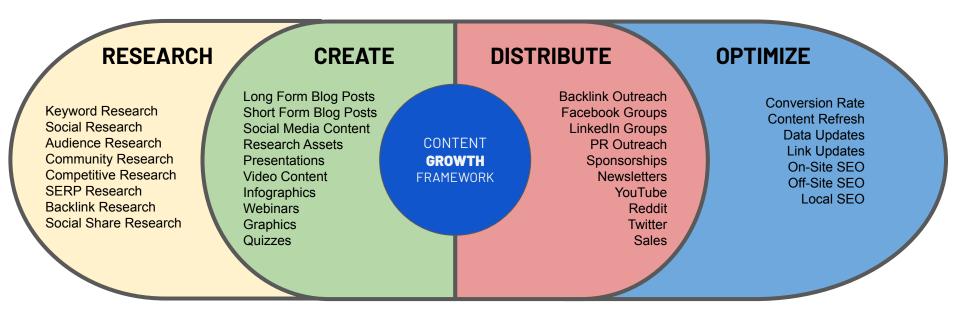
MARKETERS IN 2023



HOW DO YOU NAVIGATE THE CHAOS?

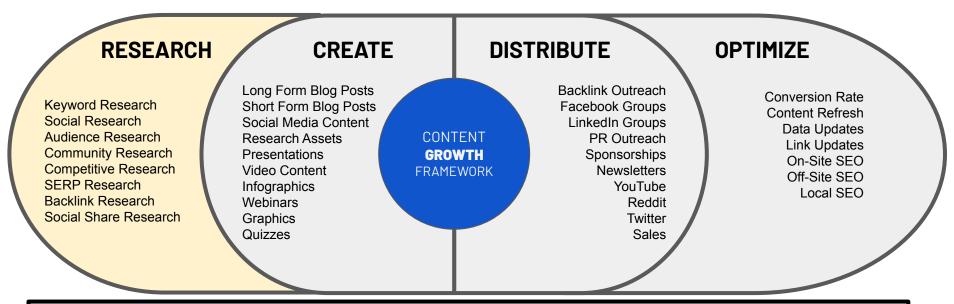
EMBRACE THE CONTENT GROWTH FRAMEWORK

The framework for putting the 'marketing' back in 'content marketing'.



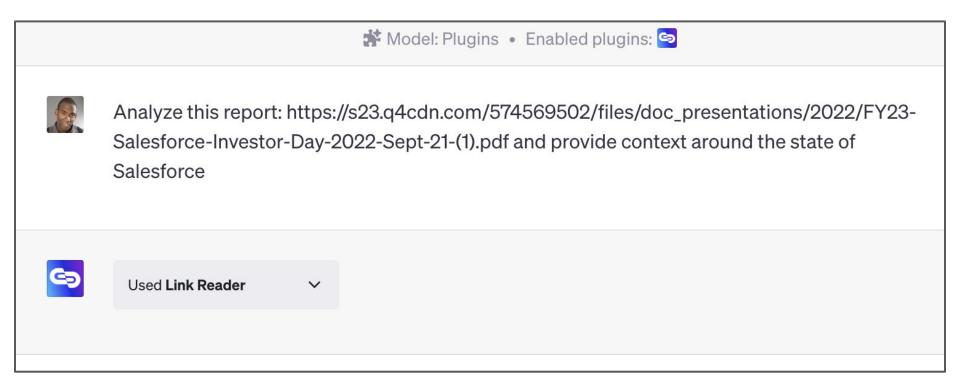
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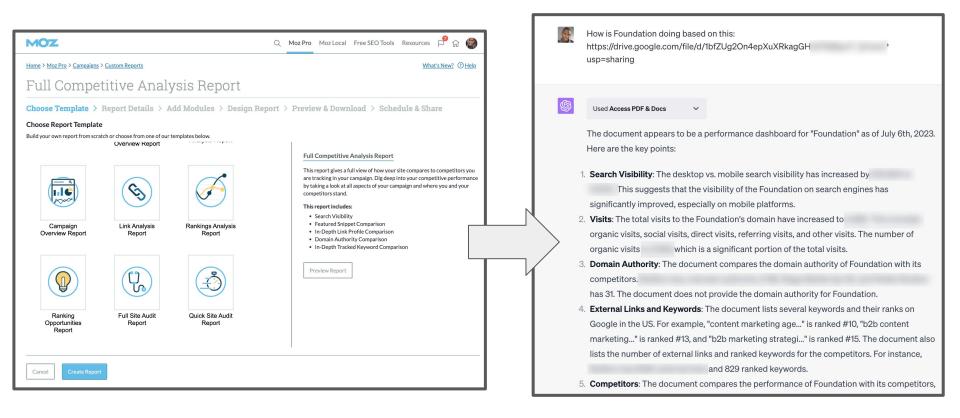


BUT LET'S ADD SOME ARTIFICIAL INTELLIGENCE TO IT...

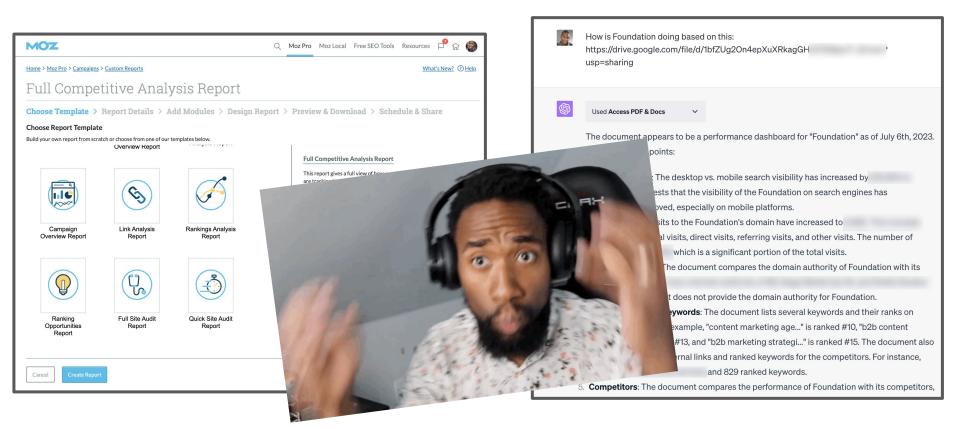
How To Use Al For Research



You Can Analyze Moz Reports With ChatGPT4 + Link Reader Plugin

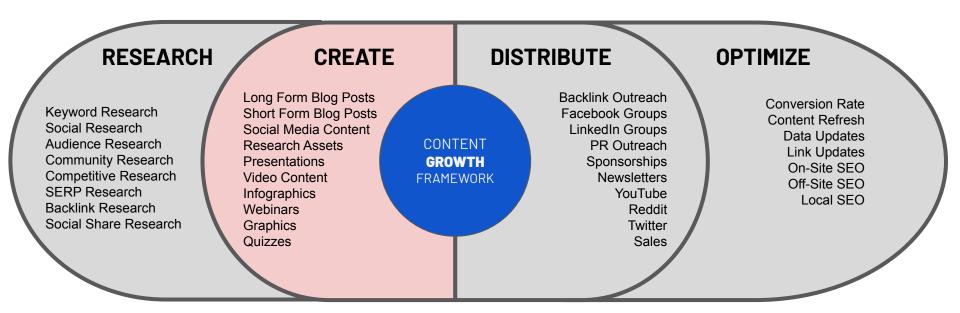


You Can Analyze Moz Reports With ChatGPT4 + Link Reader Plugin

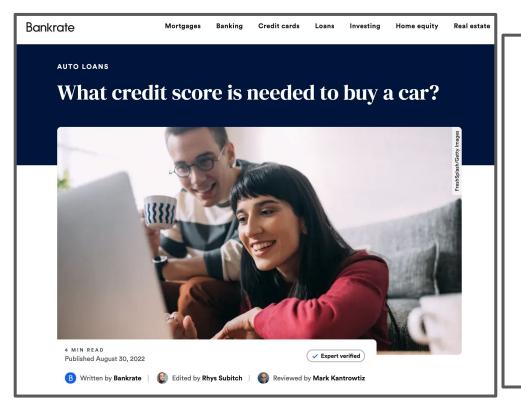


EMBRACE THE CONTENT GROWTH FRAMEWORK

The framework for putting the 'marketing' back in 'content marketing'.



Reverse Engineering The Content Assets That Rank





contain references to products from our partners. Here's an explanation for how we make money

If you're looking to <u>buy a car</u>, one of the first things you'll need to consider is your credit score. Your credit score is an indication of how likely you are to repay a loan, and the higher your credit score, the more favorable your interest rate and terms will be.

In general, you'll need a credit score of at least 600 to qualify for a traditional auto loan, but the minimum credit score required to finance a car loan varies by lender. If your credit score falls into the subprime category, you may need to look for a <u>bad credit car loan</u>. These typically have higher interest costs than traditional auto financing.

What is the minimum credit score needed to buy a car?

While there is no official minimum credit score required to apply for auto loans, lenders have minimum standards that they look for when reviewing your application. And, as a general rule, the lower your credit score, the more interest you will be charged.

What Does A Great Al-Driven Content Asset Look Like?

High Editorial Standards

The most important factor in achieving ROI from these posts is embracing high editorial standards.

Reads Like A Human Blog Post

Ensure that the content reads as if it was written by a true expert not a robot.

Multimedia Content

Incorporating rich content such as videos and dynamic content helps drive more authenticity.

Internal Linking Throughout

Link to other assets that have been written by human authors on your own site and/or other trusted sources.

EEAT Authorship Practices

Incorporate EEAT best practices for author pages that are connected to the pieces.

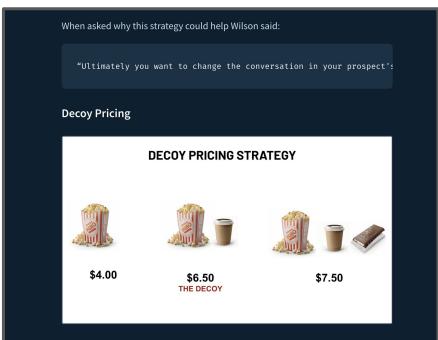
Elements Of Disclosure

Disclose the authenticity of the piece being written by an AI vs. a human.



CREATING EEATABLE CONTENT WITH ARTIFICIAL INTELLIGENCE



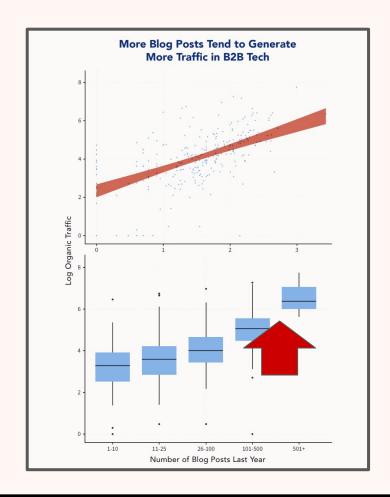


Our Al-Assisted Content Elevation Checklist

Download the PDF:

B2Bgrowth.com/ai

- 3+ images for visual learners and Google Images
- Charts and graphs that support ideas and frameworks
- · Optimized lede using the AIDA model to hook the reader
- YouTube video added where appropriate for visual learners
- Headlines aligned with the desired search intent of the user
- Headlines optimized to include the appropriate # of keywords
- Embedded content from social media channels for dynamic content
- Third party expert quote sourced with link or proprietary from outreach
- Definitions of primary keywords isolated from content for feature snippets
- Links to sites with a domain authority / ranking in the Good / Excellent range
- Links to highly credible sources (ie. Medical Journals / .EDU / Universities)
- Word count equal or beyond the average in the top 10 pieces in the SERP
- Optimize to include a real author with a link to their author page
- Create a conclusion that is inspiring and/or has a call to action
- Ensure that there is no sensationalized headers or headlines
- Incorporate real world experience / examples if appropriate
- Update to include a downloadable asset if applicable
- Product references are in-depth and tutorial like
- Scan content via Content Harmony for grade
- Alt Text added to all imagery (old and new)
- Duplicate content & plagiarism check



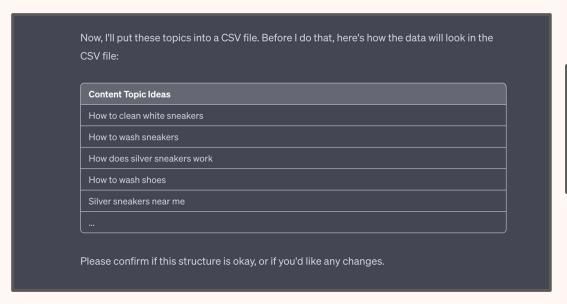
RESEARCH: 400 SaaS Companies

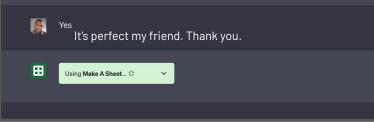
The companies that generate the most traffic publish over 100 new blog posts per year. The companies who are publishing over 500 a year are in an entirely different quadrant of content excellence and organic traffic.

The Ideation Process Can Be Done At Scale

ÿb# Keyword Country Difficulty Volume CPC CPS Parent Keyword Last Update SERP Features Global volume Traffic potential 1 how to clean white sneakers us 19 5500 0.20 0.92 how to clean white sneakers 2023-07-26 17:37:13 People also ask 12000 6200 2 how to wash sneakers us 41 4300 0.03 0.87 how to wash sneakers 2023-07-27 02:48:05 People also ask. Videos, Image pack 6300 2700 3 how to clean sneakers us 26 3800 0.07 0.92 how to clean shoes 2023-07-26 22:56:48 People also ask, Videos, Image pack 5800 19000 4 what is silver sneakers us 38 2700 0.20 0.88 how does silver sneakers work 2023-07-27 00:54:29 Sitelinks, People also ask, Image pack 3200 3000 5 how to wash sneakers in washing machine us 29 2100 0.03 0.95 how to wash shoes 2023-07-25 16:39:37 Featured snippet, People also ask, Videos, Image pack 3300 6 how to wash sneakers in the washing machine us 33 1500 0.03 1 how to wash shoes 2023-07-25 22:49:30 Featured snippet, People also ask, Videos 1900 28000 who is eligible for silver sneakers us 36 1200 0.40 0.9 how do you get silver sneakers? 2023-07-25 14:53:24 Featured snippet.People also ask.Sitelinks.Image pack 9 how to clean suede sneakers us 21 1200 0.04 0.87 how to clean suede shoes 2023-07-25 08:59:40 People also ask,Videos,Image pack 2000 20000 sneakers 2023-07-23 09:50:05 Featured snippet, People also ask, Image pack 1300 3800 where to buy sneakers us 89 1100 0.50 1.12 footlocker 2023-07-25 12:13:18 Local teaser pack, People also ask, Sitelinks 1900 1790000 12 how to lace sneakers us 21 1000 0.35 0.74 lacing sneakers 2023-07-25 23:36:10 People also ask 2200 3200 13 what are sneakers us 5 1000 0.45 0.42 what r sneakers 2023-07-21 00:19:04 Sitelinks.People also ask,Knowledge panel 3900 2800 14 what is silver sneakers program us 38 900 0.20 0.94 how do you get silver sneakers? 2023-07-24 13:16:34 Featured snippet. Sitelinks, People also ask, Image pack 15 how to wash white sneakers us 20 800 0.25 1.19 white shoe cleaner 2023-07-22 00:23:48 People also ask 2000 2900 how to wash speakers in washer us 38 700 0.03 0.8 how to wash spees 2023-07-26 11:46:49 Featured spippet People also ask Videos 900 28000 0.75 what insurance plans include silver sneakers? 2023-07-25 12:04:35 People also ask, Sitelinks, Image pac how to clean white leather sneakers us 14 600 0.07 1.13 how to clean white leather shoes 2023-07-27 06:32:24 People also ask.Videos,Sitelinks,Image pack 1100 how to draw sneakers us 3 600 0.00 0.41 how to draw a shoe 2023-07-25 07:26:16 Image pack, People also ask, Sitelinks 900 4800 how should sneakers fit us 21 600 0.07 1.05 how should sneakers fit 2023-07-22 13:02:57 People also ask 800 500 what is the silver sneakers program us 42 600 0.20 1 how do you get silver sneakers? 2023-07-22 21:32:17 Featured snippet, Sitelinks, People also ask 600 4200 how much does silver sneakers pay gyms us 22 500 0.15 0.92 how much does silver sneakers pay gyms 2023-07-25 00:30:09 People also ask 500 1100 where to sell sneakers us 41 500 1.10 1.22 resell sneakers 2023-07-26 13:58:49 People also ask, Local teaser pack, Image pack 800 4800 24 how does silver sneakers work us 30 500 0.30 0.89 how does silver sneakers work 2023-07-25 18:26:12 People also ask,Image pack 600 3000 25 how to wash sneakers in the washer us 33 450 0.03 0.91 how to wash shoes 2023-07-22 09:39:37 Featured snippet, People also ask 600 27000 26 what insurance plans include silver sneakers us 13 450 0.90 0.87 what insurance plans include silver sneakers? 2023-07-15 01:42:53 People also ask, Sitelinks, Image 27 how much does silver sneakers cost us 31 450 0.20 how much does silver sneakers cost 2023-07-20 20:03:19 Featured snippet.People also ask.Image pack 500

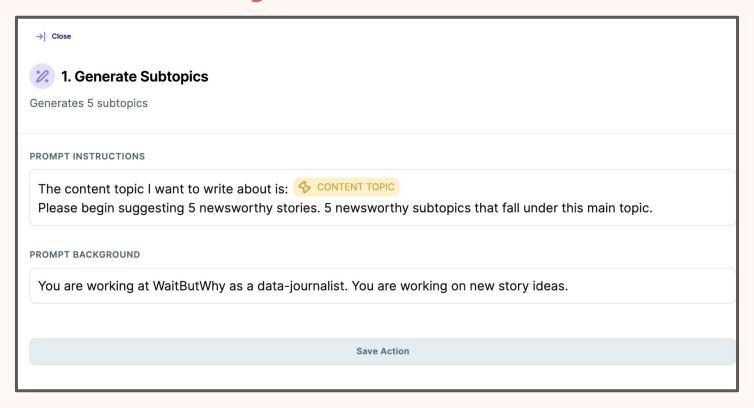
The Ideation Process Can Be Done At Scale



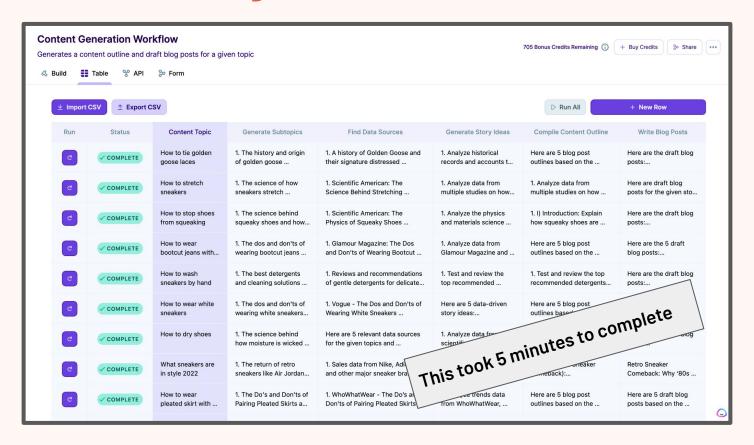


PRO TIP: Be nice in case they try to overthrow us someday.

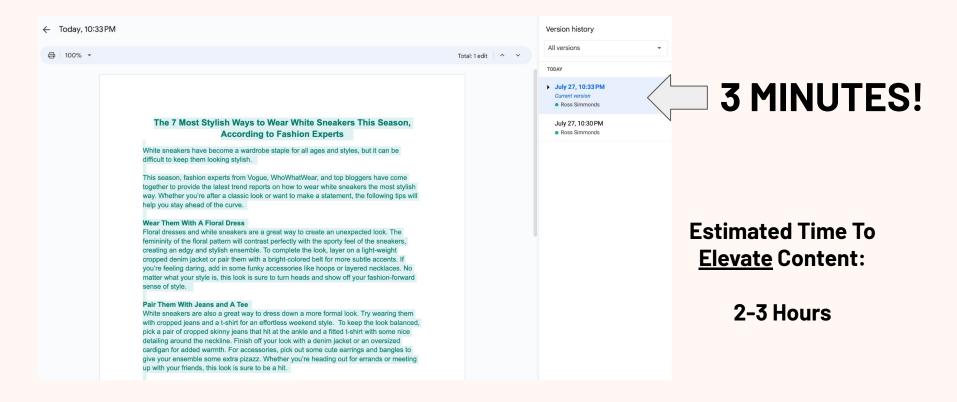
The Brief Writing Process Can Be Done At Scale



The Brief Writing Process Can Be Done At Scale



The Final Writing Process Can Be Done At Scale



The Final Writing Process Can Be Done At Scale

The 7 Most Stylish Ways to Wear White Sneakers This Season, According to Fashion Experts

White sneakers have become a wardrobe staple for all ages and styles, but it can be difficult to keep them looking stylish.

This season, fashion experts from Vogue, WhoWhatWear, and top bloggers have come together to provide the latest trend reports on how to wear white sneakers the most stylish way. Whether you're after a classic look or want to make a statement, the following tips will help you stay ahead of the curve.

Wear Them With A Floral Dress

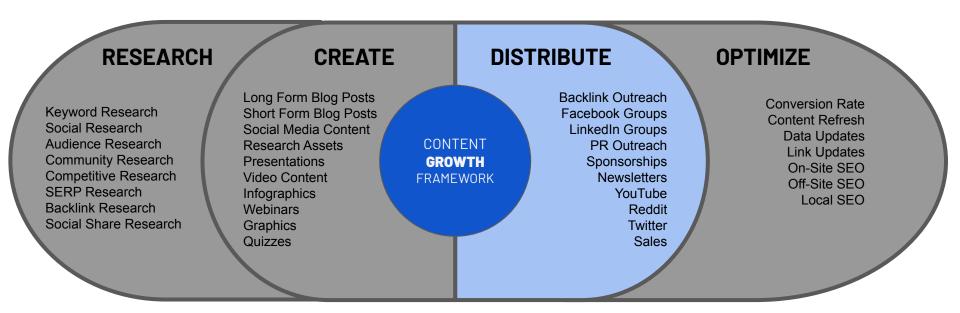


The Final Writing Process Can Be Done At Scale

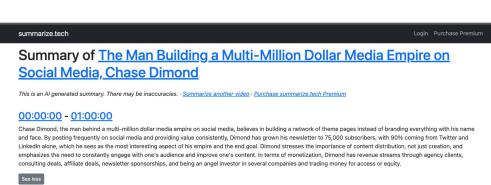


EMBRACE THE CONTENT GROWTH FRAMEWORK

The framework for putting the 'marketing' back in 'content marketing'.

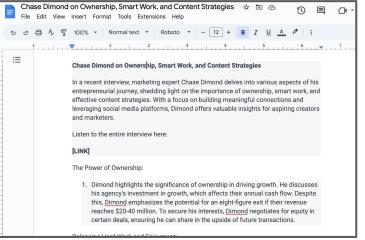


How To Use Al To Repurpose Content

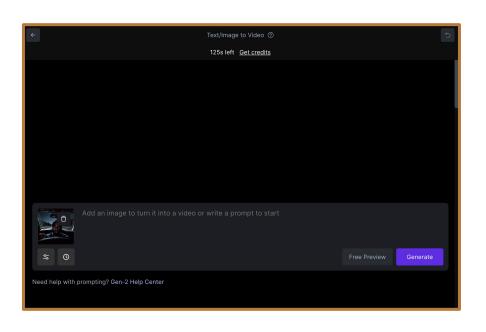


- 00:00:00 In this section, Chase Dimond discusses how becoming a father changed his perspective on business and life. He explains that taking time off allowed him to restructure his business so that others could be leaders and equals, instead of just followers. He also talks about the importance of being efficient with his time online, as his time is now more finite. Later, he discusses how he wants to build media that doesn't require his name and face, aiming for a network of theme pages. He has been building out pages on LinkedIn, such as AI Evolution, which has grown from zero to 55,000 followers in just 75 days,
- 00:05:00 In this section, Chase Dimond discusses how he has built a digital media empire through his various social media pages, including a copywriting page with almost 50,000 followers. He explains that he went from focusing solely on building his personal brand to becoming more of an operator, building his audience and simultaneously building these channels, which he says work symbiotically. He has grown his newsletter to 75,000 subscribers, with 90% of that coming from Twitter and LinkedIn alone, which he sees as the most interesting aspect of his empire and the end goal. Chase plans to build out his page/network to about a million followers on LinkedIn alone by using good content and high volume while considering other monetization methods such as services.
- 00:10:00 In this section, Chase Dimond talks about the importance of quantity when it comes to social media posting, Each post is an opportunity to gain followers, offer value, and potentially go viral. He gives an example of a post he made that garnered over a thousand likes and 75,000 to 100,000 impressions. As his pages grow, he aims to increase posting frequency and reach different audiences. Dimond also discusses the importance of focusing on one's strengths and finding employees or partners to handle weaknesses. He advises those looking to follow his blueprint to consume good content in their niche and look for opportunities to create overlapping synergy between their
- 00:15:00 In this section. Chase Dimond, the man behind a multi-million dollar media empire on social media, talks about the importance of building a content muscle through practice and consistency, and finding a community to boost each other's content. He stresses the need to spend more time on content distribution, not just creation, and shares his own creation process which begins with consuming as much information as possible in the morning, responding to emails, and repurposing old content with new context and updates. He also emphasizes the significance of engaging with one's audience and constantly improving one's content regardless of the level of success achieved





RUNWAYML TURNS IMAGES INTO VIDEOS





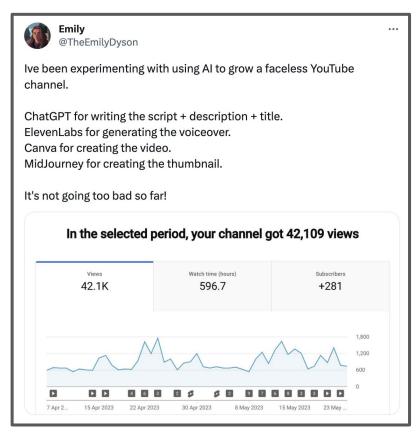
Pic from Midjourney turned into a video w. Runway.

Introducing Eleven Multilingual v1: Our New Speech Synthesis Model

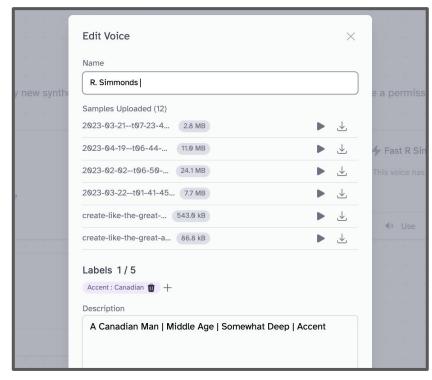
Our current deep learning approach leverages more data, more computational power, and novel techniques to deliver our most advanced speech synthesis model



Today, we're thrilled to launch Eleven Multilingual v1 - our advanced speech synthesis model supporting seven new languages: French, German, Hindi, Italian, Polish, Portuguese, and Spanish. Building on top of the research that powered Eleven Monolingual v1, our current deep learning approach leverages more data, more computational power, and novel techniques inside an increasingly



ElevenLabs



Audio created from hours of podcast materials "Create Like the Greats"

D-ID

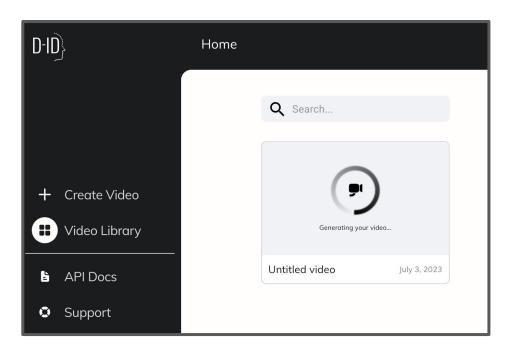


Image created from Instagram Reels videos

Create a video of me with just AI.

Here's the result.

Sure. It needs work. But it's pretty close...

HOW?

- 1) Al reconstructed my voice using old podcast recordings.
- 2) Al used my old blog post as a script.
- 3) Al used a screen grab from an old video of... Show more

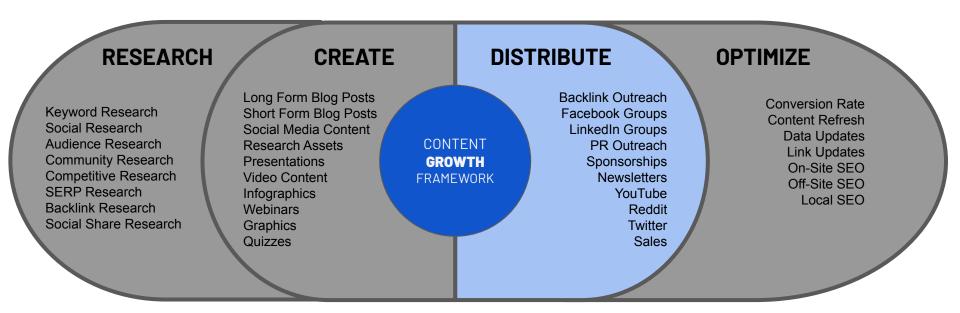


WHAT WILL BE NEXT?

Al-hosted webinars **Al-sent job interviews** Avatar-led Zoom calls Podcasts hosted by Als Al-presented event talks Al-first YouTube channels Al-sent recorded messages Al-driven influencer accounts Al-assisted legal consultations **Automated meeting attendance** Al-driven focus group participation Al-driven virtual classroom attendance Al-driven public speaking practice & coaching

EMBRACE THE CONTENT GROWTH FRAMEWORK

The framework for putting the 'marketing' back in 'content marketing'.







Here are 10 tweets that summarize things the best marketers do:



The best marketers can take projects from vision to execution.

The best marketers sell emotions, not products.

Many of the best marketers I know are introverts and I think it's because they're great observers.

The best marketers say "it depends" 99% of the time.

The best marketers understand marketing is like venture.

The best marketers are half storytellers and half scientists.

The best marketers test against their own beliefs.

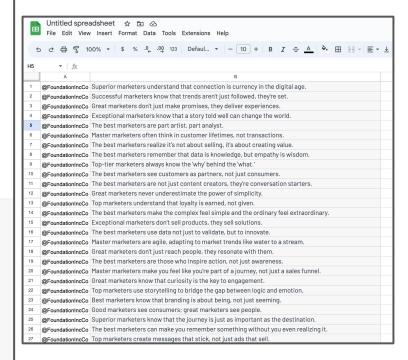
The best marketers spark just the right amount of curiosity before you've even finished reading the headline

Write 75 quotes that are similar to these and less than 280 characters.



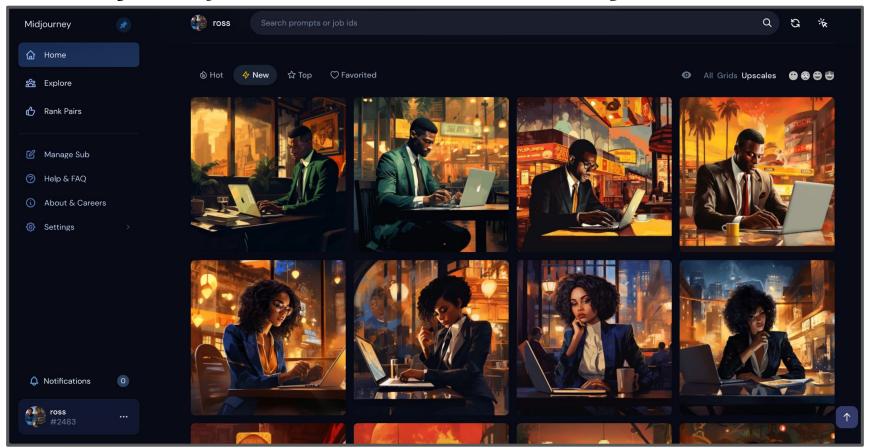
1. Superior marketers understand that connection is currency in the digital age.

- $2. \ \, {\it Successful marketers know that trends aren't just followed, they're set.}$
- 3. Great marketers don't just make promises, they deliver experiences.
- 4. Exceptional marketers know that a story told well can change the world.
- 5. The best marketers are part artist, part analyst.
- 6. Master marketers often think in customer lifetimes, not transactions.
- 7. The best marketers realize it's not about selling, it's about creating value.
- 8. The best marketers remember that data is knowledge, but empathy is wisdom.
- 9. Top-tier marketers always know the 'why' behind the 'what.'
- 10. The best marketers see customer Segenerate response sumer





Midjourney Can Create Hundreds Of Images In Minutes



Use ChatGPT + Canva PRO + Midjourney To Create Visual Assets At Scale







The Results:

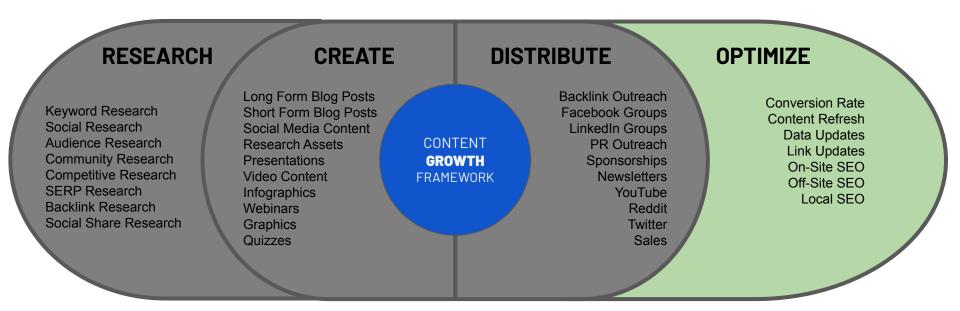
18,240 Impressions + 30 New Followers

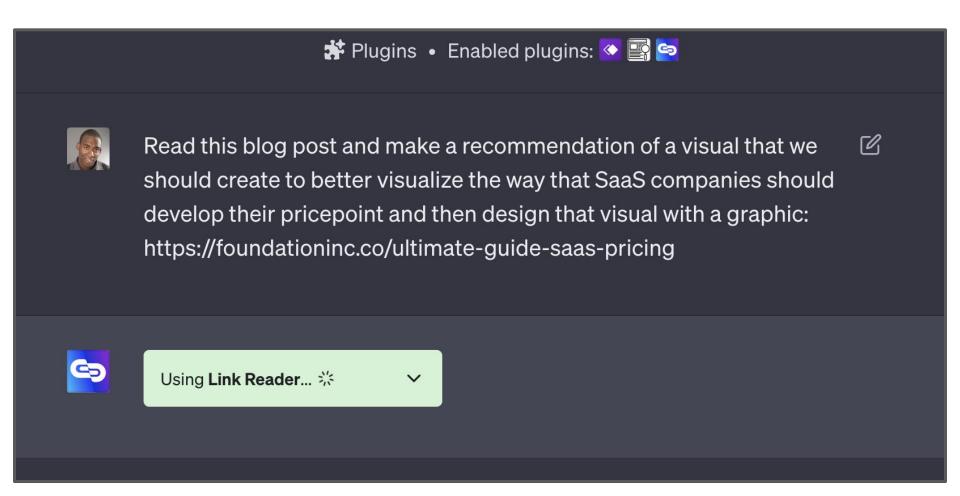
The Time Investment: 20

20 minutes

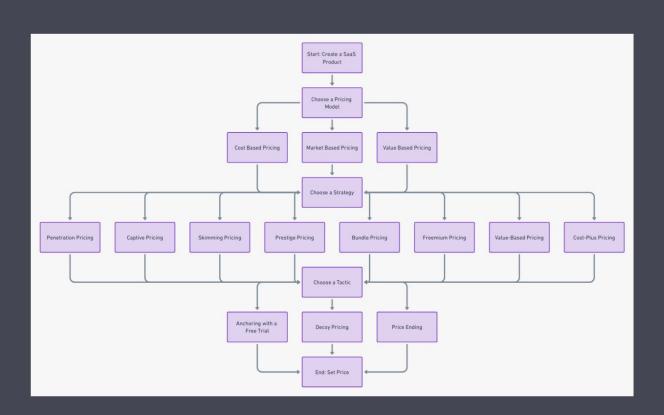
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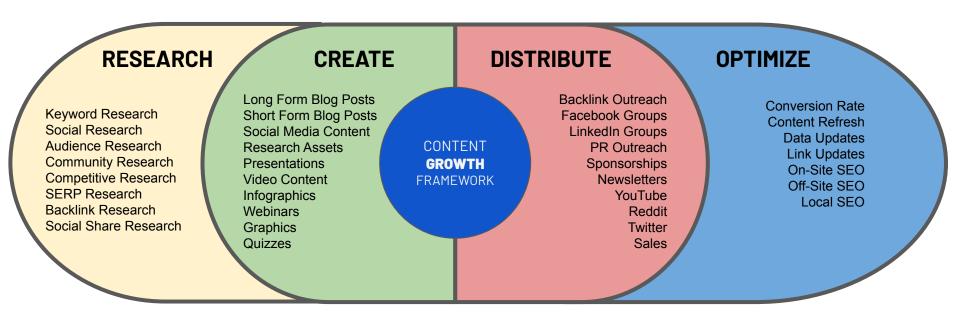


Here is the flowchart that visualizes the process of developing a price point for SaaS companies:



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"WITH GREAT POWER COMES GREAT RESPONSIBILITY" - Uncle Ben

RESEARCH.
CREATE.
DISTRIBUTE.
OPTIMIZE.

